

DONE
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1. Daily 10/4 – develop your lead generation habit

Complete your Daily 10/4 daily!

Write notes on the homes you previewed and bring to class to share

Report out – be prepared to share your Daily 10/4 results in class

Bring a supply of notecards, business cards, and stamps for handwritten notes

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2. Extend your learning

Practice scripts with a partner—forever!

Sign Up for **BOLD** when it comes to your area. Ask your Team Leader about BOLD, and check out **BOLD** on the KW MAPS Coaching website www.mapscoaching.kw.com.

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3. Pearls of wisdom – learn from others

Interview up to five successful agents in your Market Center and ask:

- 1) What is your advice on getting into effective and sustainable production as soon as possible?
- 2) What is your secret to longevity and prosperity in the real estate business?

Be prepared to share in class.

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4. Follow up – with previous Power Session

Complete activities from the Action Plan in the previous Power Session

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5. Grow your database – with your current contacts

Bring your prepared contact list and your laptop/tablet to the next Ignite class

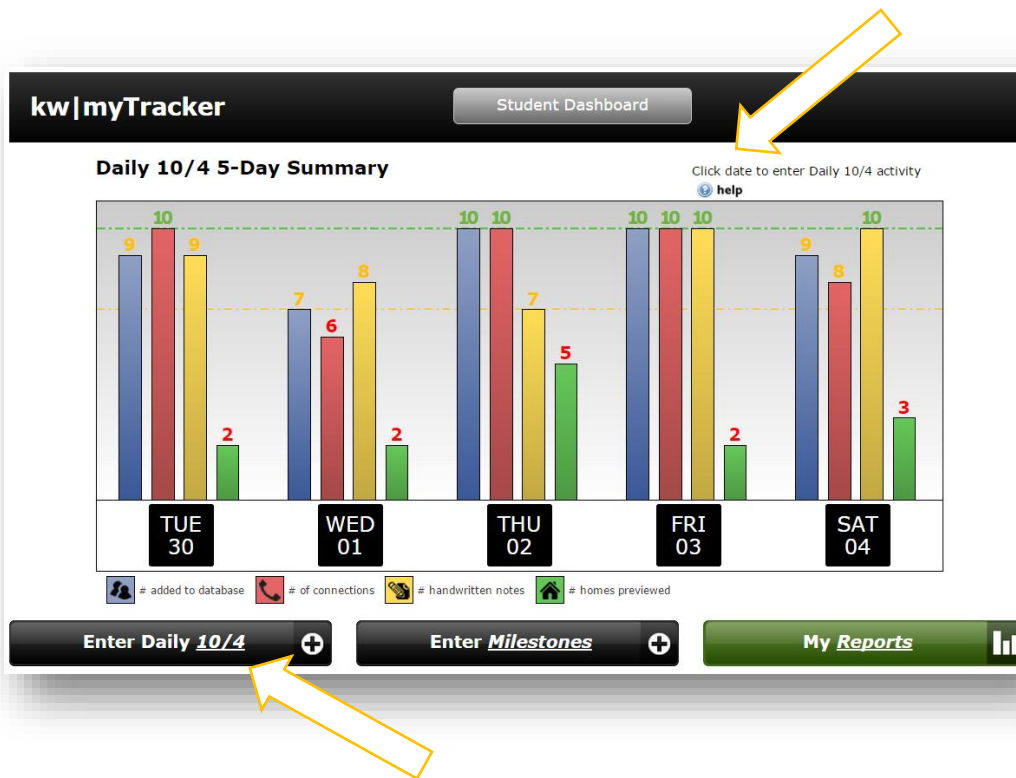
*Access videos from KWUConnect.com, Ignite. Need help? Contact your Technology Coordinator or Tech Ambassador in your Market Center, or email support@kw.com.



Instructions for myTracker

Using your smartphone, tablet, or laptop, go to Daily104.com (or www.Daily104.com). You will be asked to sign in with your kw.com login if you're not already signed in.

Read the instructions on how to use myTracker by clicking on "help" on myTracker (see arrow).



Click on "Enter Daily 10/4" in the lower left corner and enter your activities for the day.

The screenshot shows the 'Enter Daily 10/4 for 07/18/2015' form. It includes a 'Change Date' link and four activity categories, each with a numeric input field, a star icon, and plus/minus buttons. The categories are: 1. Add 10 to database (input: 0), 2. Make 10 connections (input: 0), 3. Write 10 notes (input: 0), and 4. Preview 10 homes/week (input: 0). A 'Save' button is at the bottom, along with a link to 'Also want to Enter Milestones?'.

