

DONE  
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**1. Daily 10/4 – develop your lead generation habit**

**Complete** your Daily 10/4 daily!

**Write** notes on the homes you previewed and bring to class to share

**Report out** – be prepared to share your Daily 10/4 results in class

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**2. Extend your learning**

**Practice** scripts with a partner

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**3. Prepare to make and receive offers**

**Watch:** *Help Buyers Make an Offer* (2:14 mins)




**Watch:** *Make and Receive Offers* (9:38 mins)



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**4. Follow up – with previous Power Session**

**Complete** activities from the Action Plan in the previous Power Session

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**5. Grow your database – with your current contacts**

**Bring** your prepared contact list and your laptop/tablet to the next Ignite class

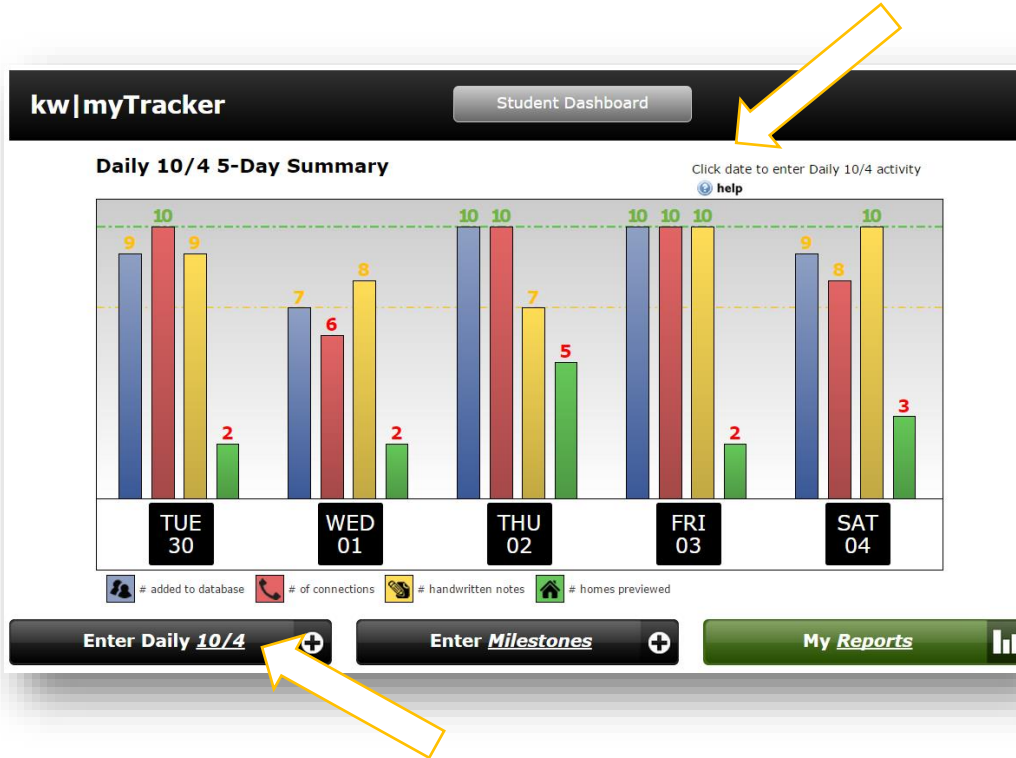
\*Access videos from [KWUConnect.com](http://KWUConnect.com), Ignite. Need help? Contact your Technology Coordinator or Tech Ambassador in your Market Center, or email [support@kw.com](mailto:support@kw.com).



# Instructions for myTracker

Using your smartphone, tablet, or laptop, go to Daily104.com (or [www.Daily104.com](http://www.Daily104.com)). You will be asked to sign in with your kw.com login if you're not already signed in.

Read the instructions on how to use myTracker by clicking on “help” on myTracker (see arrow).



Click on “Enter Daily 10/4” in the lower left corner and enter your activities for the day.

The screenshot shows the 'Enter Daily 10/4 for 07/18/2015' form. It includes a 'Change Date' link and four activity categories, each with a progress bar and a star icon:

- 1. Add 10 to database: 0 stars, progress bar from 0 to 10.
- 2. Make 10 connections: 0 stars, progress bar from 0 to 10.
- 3. Write 10 notes: 0 stars, progress bar from 0 to 10.
- 4. Preview 10 homes/week: 0 stars, progress bar from 0 to 10.

Buttons: Save, Also want to Enter Milestones?

